



**FOR NEW SCHOOLS INTERESTED IN DESTINY**

May 2010

Dear Principals and Librarians,

Follett Software Company and the Catholic Schools Department have mutually agreed to partner, along with the Washington Learning Source and Puget Sound ESD, to provide Library Services to schools in the Seattle Archdiocese. Many schools have indicated a desire to immediately move to the **DESTINY LIBRARY MANAGER** offered by Follett, and to transition into this new partnership with Washington Learning Source and a hosted environment through Puget Sound ESD. You may want to explore this new web-based opportunity at [www.wlsdestiny.org](http://www.wlsdestiny.org).

If your school desires to move to DESTINY at this time, please contact the CSD for additional information about costs and planning time for implementation and training. The Catholic Schools Department is working with Follett to establish new DESTINY protocol which honors:

- Schools will communicate directly to CSD if they want to move into DESTINY.
- CSD will organize a confirmed list of schools joining DESTINY and the yearly costs associated with DESTINY. Follett Software Company will assist each school that may be working with older versions of library software products to ensure a successful conversion.
- Catholic Schools Department will collect each school's portion of the bill based on an agreed upon date and the Catholic Schools Department will send in the full amount to Follett and PSESD annually.
- Schools will not receive any bills from Follett or PSESD. DESTINY schools will be responsible to the Archdiocese for the discounted support/licensing costs.

**Cost Breakdown for the DESTINY Program:**

<b>DESTINY:</b> Library Manager	YEAR 3 Schools
<b>Initial Purchase</b>	
Library Manager: Includes Cataloging, Circulation, Reporting, Alliance Plus. Title Peek is also included.	<b>\$3,100.00 plus shipping and taxes</b>
<b>1<sup>st</sup> year Subscription Services:</b> WebPath Express Standards Searching	These two curriculum bundles are part of the initial implementation and schools can choose to continue these subscriptions or terminate them as they start their 2 <sup>nd</sup> year of DESTINY.



<b>Ongoing Costs (year two and beyond)</b>	
<b>Library Manager</b> (includes Alliance Plus)	\$700.00 annual cost – plus shipping and taxes
<b>Subscription Services</b> (optional) WebPath Express Standards Searching	\$500.00 annual cost These two curriculum bundles now are bundled together and may not be separated.
<b>Optional: Additional Bundles like: One Search</b>	\$400.00 annual cost for first bundle then \$375.00 for any additional bundles
<b>PLEASE NOTE:</b>	<b>ALL costs are reevaluated annually and updated accordingly.</b>

<b>WEB HOSTING through Puget Sound ESD</b>	Contact person: Devone Smith Director of Information Systems
Initial implementation cost	\$200.00 one time cost
Annual web-hosting fee	\$300.00 each year
<b>PLEASE NOTE:</b>	<b>ALL costs are reevaluated annually and updated accordingly.</b>

**The Follett DESTINY implementation would involve:**

1. **Planning Documents** - Follett asks that each school completes the three Planning documents and sends this information to the CSD. The CSD sends these forms to Follett and schools are assigned an ID number. This ID number is your school's formal introduction to the PSESD.
2. **Data Extraction** - Follett will provide a Utility tool that will extract all of your current data out of your Circulation Plus/Catalog Plus database. Just before the training is scheduled to happen, you would run this utility to extract your data. You will send this data to Puget Sound ESD, where it will be uploaded into the DESTINY application.
3. **On-site training** - Follett provides implementation one-half day training for up to 20 library staff members. This training will cover DESTINY functionality from A to Z. After this training, you would be ready to function in your new DESTINY library. Schools who need to have new staff members familiarize themselves to DESTINY, are able to attend. Please contact the CSD to reserve your space.

**Ongoing Roles:**

<i>Follett Software Company would provide:</i>	All functional tech support. This would include unlimited telephone, email, fax support. Any questions related to the software would go to Follett Technical Support.
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<i>Puget Sound ESD would provide:</i>	All hosting responsibilities. PSESD would host your data; perform all backups, updates, any necessary trouble shooting.
<i>Catholic Schools Department would provide:</i>	Serve as liaison between the different agencies when needed. Act as clearing house for billing. Develop on-going professional development opportunities for the librarians.

***New schools please note:*** Follett and PSESD will prorate the services as necessary since implementation is occurring in June. The consortium annual renewal date is July 1<sup>st</sup> each year and the CSD will bill member schools directly for their portion of the costs and fees each September. Non-payment of support may result in termination of DESTINY services and/or Puget Sound ESD services.

Thank you for your flexibility and understanding. If Nack or I can be of further assistance, please contact us directly.

Respectfully,

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